



NED UNIVERSITY OF ENGINEERING & TECHNOLOGY



Empowering For Professional Excellence

NED ACADEMY

in collaboration with



SINDH PUBLIC
PROCUREMENT
REGULATORY AUTHORITY
GOVERNMENT OF SINDH

Batch -2

5-Day Intensive Training Course on

Certified Procurement Management Professional

“ORGANIZATIONAL EXCELLENCE VIA BEST VALUE PROCUREMENT”

ABOUT THE PROGRAM

Procurement of works, goods and services is an essential component for every industry and forms an integral part of the supply chain process; the success of which directly impacts the success of an organization. This is true not only for the private sector but also for the public sector. Government procurements account for 10 - 20% of the GDP in the global economy and competitive environment not only demands best value but also lean procurements. The recent amended version of Sindh Public Procurement Rules is equipped with modern and business-friendly rules and provides an excellent framework for the procurement officers in public and private sector organizations alike. The rules focus on fairness, transparency and most importantly ‘best value for money’. They provide opportunities for procurement improvements through best practices and drive towards “Achieving Organizational Excellence with Procurement”.

This course primarily delves into procurement management as a profession and provides insights into procurement management principles, skills, tools, techniques and procedures while focusing mainly, but not limited to, public procurement rules as provided by SPPRA. Since the course focuses on both Procurement Management as a Lean and Value Based System as well as Achieving Best Performance Procurement in line with SPPRA Regulations, the course is equally beneficial for the public as well as private sector professionals/ organizations; as more and more private companies are providing goods and services to the public sector as well as are in the process of standardizing their procurement management practices for better organizational deliverance. Understanding of SPP rules as well as best practices enhance their opportunities and decrease the occurrence of inaccuracies.

The training will provide procurement managers or officers and interested professionals with a solid understanding of “Procurement Management under SPPRA Rules” through examples and case studies, while also delving into the Best Procurement Management Practices around the globe. Comparison of SPPRA rules with World Bank and other Procurement Regimes will also be covered.

LEARNING METHODOLOGIES

- Lectures/ Presentations/ Handouts
- In-Class Exercises
- Group Activities
- Experiential Learning
- Interactive Discussions
- Q/A Sessions
- Real Life Examples from Procurements
- Case Studies
- Problem Solving

KEY LEARNING OUTCOMES

- Learning phases of procurement life cycle from both buyers’ and sellers’ perspectives.
- Understanding of key issues and best practices in procurement management.
- Selecting the right procurement method with the aid of principles and scenario analysis.
- Preparing and evaluating bidding documents
- Exposure to tons of real-time cases and examples
- Transformation into Life-long Learners via exposure to Global Certifications and Associations

Specially designed to meet the mandatory requirement of SPPRA to train government officials in line with standard procurement practices.

**Course is valid For 1.0 CPD Credit
Point as Per PEC By-Laws**

MEET YOUR EXPERT FACILITATORS

Prof. Rizwan U. Farooqui

Co-Chairman

Department of Civil Engineering & DG Academy
NED University of Engineering & Technology

Mr. Abdul Wahab

Director Procurement

NED University of Engineering & Technology

**Faculty/Trainers are Certified by
SPPRA for Procurement Management
Training**

SPECIAL FEATURES

- Lectures, Interactive Exercises, Case Studies and Experience Sharing- All under one Roof
- Hands on practice on Real Case Scenario
- Discussions and Q/A sessions for maximum participation.

WHO SHOULD ATTEND

- Procurement /Purchasing /Sourcing Professionals/ Managers/ Officers/ Specialists
- Supply Chain Professionals/ Managers
- Operations Managers
- Project Engineers/ Managers
- Project Planners & Executors
- Logistics Managers
- Production Managers
- Contract Managers
- Finance Managers
- Internal/ External Auditors
- Heads of Departments
- Facility Managers
- Business Managers
- Directors/ Assistant Directors
- Store Managers/ Supervisors
- Suppliers/ Vendors/ Contractors/ Subcontractors
- Anyone involved in or concerned with understanding/ improving the procurement practices for works, goods or services for better performance results

PROGRAM CONTENT

- Procurement Governance
- Key Incoterms and Procurement Skills
- Comparison of SPPRA Rules with Different Rules
- The Procurement Cycle- An Overview and Importance
- Procurement Planning- The First Step in the Cycle
- Preparation of Bidding Documents and NIT
- Bid Submission and Opening
- Other Clauses in SPPRA Rules
- Bid Evaluation
- Contract Award
- Post Award
- Contract Management
- Redressal of Grievances
- Blacklisting
- Auction as a Procurement method

**March
26 - 30
2018**

Time: 9:00am-5:00pm

INVESTMENT

Fee: Rs.15,000/- per person [public sector nominees]

Rs. 19,500/- per person [private sector nominees and any individual participation]

Investment Includes: Courseware, Certificate, Group Photo, Lunch, Tea, Refreshments, Giveaways

KEY TAKEAWAYS

- Certificate of Competence from NED and SPPRA
- 1.0 CPD for Graduate and Graduating(Final Year) Engineers
- Ready Reference Material for Use in Your Workplace
- Insights and Hands-On Sessions on doing Value Based Procurement in Line with SPPRA Rules
- Exposure to Best Procurement Practices around the Globe

For Registration and Details, Please Contact:

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